

Authorization of Manufacturers For Marketing & Distribution of Battery Operated Two wheelers (Low Speed) with Lithium ion battery in Gujarat State under GEDA subsidy scheme year 2023-24



**Gujarat Energy Development Agency
Climate Change Dept., Govt. of Gujarat**

7th floor, Block No: 1, Udyog Bhavan, Sector-11,
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Gujarat Energy Development Agency, Gandhinagar
(Climate Change Dept., GoG)
Notice for Expression of Interest (EOI)

Gujarat Energy Development Agency (GEDA) invites EOI for “Authorization of Manufacturers for Marketing & distribution of Battery Operated Two Wheelers with Lithium Ion battery (Low Speed)” in Gujarat State under GEDA BO2W scheme with State Govt. Subsidy for the year 2023-24 from interested reputed Manufacturers only. The detailed Offer Document has been uploaded on GEDA website www.geda.gujarat.gov.in Company satisfying the Offer Evaluation Criteria of this document will qualify for the Authorisation up to **31st August, 2024**. Interested parties are required to download the Offer document through GEDA Website and submit hard copy of the same in spiral bound document to GEDA along with all the details as given in the Offer Document. Interested reputed Manufacturers should submit their offer with non-refundable **Processing Fee** and **Earnest Money Deposit** in separately drawn DD in favour of Gujarat Energy Development Agency payable at Gandhinagar. The detail schedule for the EOI is as follows:

Sr. No.	EOI for :	Processing Fee (Rs.)	EMD (Rs.)
A	Authorization of Manufacturers for Marketing & distribution of Battery Operated Vehicles with Lithium Ion battery (Low Speed Two Wheelers) for the year 2023-24 in Gujarat State	10000/- plus 18% GST	1000000/-
Sr. No.	Schedule	Date	Time
1.	Downloading from GEDA website start	11.12.2023	11.a.m.
2.	Last Date of Physical Submission of EOI in GEDA Office	22.12.2023	1 p.m.
3.	Offers Opening at GEDA	22.12.2023	3 p.m.

Director, GEDA reserves the right to reject any/all EOI without assigning any reasons thereof.



Director
Gujarat Energy Development Agency
7th Floor, Udyog Bhavan, Block No. 1, Sector 11, Gandhinagar - 382 017,
Ph: 079-23257251-54, Fax: 079-23257255, www.geda.gujarat.gov.in

(Sign. & Stamp of the Manufacturer)



Gujarat Energy Development Agency

7th Floor, Block No:1, Udyog Bhavan, Sector - 11
Gandhinagar 382 017 , Gujarat, India
Phone: (079) 23257251-54

1.0 Letter Inviting Offer

Ref. No. GEDA/DIR/BO2W/EOI/23-24

Date : 11.12.2023

To,

Sub : Authorization of Manufacturers for Marketing & distribution of Battery Operated Vehicles (Low Speed Two Wheelers) with Lithium Ion battery for the year 2023-24 in Gujarat State

Gujarat Energy Development Agency – A State Nodal agency of Govt. of Gujarat invites offers for “Authorization of Manufacturers for Marketing & distribution of Battery Operated Two Wheelers (Low Speed) with Lithium Ion battery in Gujarat State under GEDA BO2W scheme with State Govt. Subsidy for the year 2023-24 from interested reputed Manufacturers only.

Offers are invited from Manufacturers having adequate infrastructure facilities for manufacturing, marketing and to provide prompt & reliable after sales service and satisfying criterion as per the Offer Evaluation Criteria (OEC) of this document. Offers received from Manufacturers having good reputation in the market will be exclusively taken in to consideration. Offers received from others will not be taken in to consideration and will be summarily rejected.

Offers submitted should be accompanied by an **Earnest Money Deposit** and in the form of Demand Draft drawn on any Nationalized Bank or any other banks as per **Annexure-V**, in favour of Gujarat Energy Development Agency payable at Gandhinagar. Offers received without requisite Earnest Money Deposit will be summarily rejected.

Offers are to be submitted should be

Containing original document duly signed and sealed on every page, Earnest Money Deposit in the prescribed form, details of manufacturing & infrastructure facilities as per the document, Technical Specifications and Brochures of the models proposed, Documents in support of Offer Evaluation Criteria, any other documents/ papers in support of claims made by the party

Schedule of Rates for each model of BO2W as per the Performa attached in the offer document.

Offers submitted by the Manufacturer should be valid up to **August 31, 2024**.

(Sign. & Stamp of the Manufacturer)

Sealed offer with all required details duly super scribed on the envelop as “**EOI for Authorization of Manufacturers for Marketing & distribution of Battery Operated Two Wheelers (Low Speed) for the year 2023-24**” should reach to The Manager (A & A), GEDA on or before **22.12.2023.,3.00 p.m.**

Offers received shall be opened on **22 December, 2023** at **3 p.m.** at GEDA’s office.

The offer documents downloaded from website & submitted duly accompanied by prescribed processing fee & E.M.D. in the form of Demand draft drawn on any Nationalized Bank or any other banks as per **Annexure-V**, in favour of **Gujarat Energy Development Agency** payable at Gandhinagar. Offers received without requisite Processing Fees & E.M.D. will be summarily rejected.

GEDA may at its discretion change the date & time of opening of the offers without assigning any reasons thereof. In the event of any change in the schedule, the same shall be communicated to you in time.

Director, GEDA reserves the right to reject any/all offers without assigning any reasons thereof.

Yours faithfully,

Ajay Prakash, IAS
Director

(Sign. & Stamp of the Manufacturer)

2.0 CHECK LIST

To ensure that your offer submitted to GEDA is complete in all respects, please go through the following checklist & tick mark for the enclosures attached with your offer:

Sr. No.	Description	Attached on page no.	Not Attached
1	Processing Fees & Earnest Money Deposit in the prescribed form		
2	The Offer document duly signed & sealed on every page, as a confirmation of acceptance of the terms & conditions of the document.		
3	A valid "ARAI/ICAT/ Authorized institution under CMVR ,1989 rule 126 type approval Certificate (Original/Notarized) for all the low speed models offered. (Mandatory)		
4	Details of similar work done in last three years along with copies of the orders and certificates from the customers, their address phone/fax as per the Offer Evaluation Criteria and as per Annexure – I of the offer document		
5	Details of Technical & Marketing staff available as per Annexure – II of the offer document		
6	Technical details and specifications (Annexure A) highlighting salient features of the models offered		
7	List of Authorized dealers in Gujarat state with 3S facility, supported with GST No.,agreement & photographs of Dealer Showroom/office		
7	Declaration of the Manufacturer about any relatives working with GEDA or its mother Dept.as per Annexure – III of the offer document		
8	Deviation, if any, from the specifications, terms & conditions etc. (Annexure – IV)		
9	Undertaking on Rs.300 stamp paper duly notarised (Mandatory)- Annexure-VI		

DETAILS OF EARNEST MONEY DEPOSIT ATTACHED

S.No.	Description
1	<u>Earnest Money Deposit</u> Earnest Money Deposit of Rs. _____/-, submitted in the form of Demand Draft/ Banker's Cheque, drawn on _____ Bank, _____ Branch, bearing DD/BC No. _____ dated _____ is attached herewith.

DETAILS OF PROCESSING FEES ATTACHED

S.No.	Description
1	<u>Processing fees of Rs.</u> _____/-, submitted in the form of Demand Draft/ Banker's Cheque, drawn on _____ Bank, _____ Branch, bearing DD/BC No. _____ dated _____ is attached herewith.

(Sign. & Stamp of the Manufacturer)

3.0 GENERAL INFORMATION ABOUT THE MANUFACTURER

1.	Name of the Company	
1a.	Postal Address	
1b.	Telephone/Fax no	
1c.	e-mail address & URL	
2	Type of Company Attach Proof of Company Registration along with a copy of the Partnership Deed/ Article of Association and Memorandum of Understanding, Manufacturing license/ Recognition Certificate for startup by competent authority	Proprietorship / Partnership / Private Limited / Public Limited / Recognized Startup
3	Name and designation of the representative of the Manufacturer to whom all reference shall be made to expedite technical co-ordination	
4	Amount and reference of the Earnest Money Deposit deposited.	
5.	Factory Address	
6a.	Factory Telephone/Fax no	
6b.	Factory e-mail address	
6c.	Floor area of the factory	
6d.	Manufacturing facilities (a list of machinery be enclosed)	
7	Name and address of the Indian/Foreign collaborator(s) if any.	

(Sign. & Stamp of the Manufacturer)

8	Offer submitted in Technical Collaboration / Joint Venture with a foreign Company. if yes, give details of such JV.	
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9a.	Details of Technical Staff available. Please furnish information as per Enclosed Annexure II	
9b.	Details of workmen on muster roll Skilled / semi-skilled / unskilled	
10	List of components manufactured by the company at their factory	
11	List of components sourced from outside / other agencies	
12	Details of Marketing & after sales service network of the company <ul style="list-style-type: none"> No. of marketing personnel No. of Authorized dealers with 3S facilities & GST no. in Gujarat State (A list with contact information supported with copy of Agreement on 300 Rs. stamp with Dealers should be positively enclosed) 	
13	Details of previous work experience if any <ul style="list-style-type: none"> EVs supplied under GEDA / FAME Scheme EVs supplied without GEDA / FAME Scheme 	
14	Has the company/firm to pay arrear of income tax? If yes up to what amount	
15	Has any Govt. Dept./ Under-taking ever debarred the company/ firm from executing any work?	
16	Reference of any other information attached by the company (give details of attachment)	
17	GST no..of Company	

(Sign. & Stamp of the Manufacturer)

4.0 INSTRUCTIONS TO THE MANUFACTURER

- A.1** Offer should be submitted complete in all respect with all schedules, documents etc. of the EOI document issued by GEDA.
- A.2** Offers shall be received up to the date and time as mentioned in the EOI notice.
- A.3** GEDA reserves the rights to reject any or all the Offers or accept any Offer in total or in part or may divide the work among various Manufacturers, without assigning any reason thereof.
- A.4** Offers should be accompanied with requisite Earnest Money Deposit (EMD). Any Offer not accompanied by Earnest Money Deposit (EMD) shall be disqualified and no further consideration shall be given to such Offer. Manufacturers may note that no relaxation in this regard shall be made. Manufacturers having valid registration with **MSE** for the required item and subsequent registration with **CSPO/NSIC** will be **exempted** from depositing the EMD. NSIC/ MSE registration for other than required item will not be taken in to consideration and in such case; manufacturer will be required to submit requisite EMD with their offer.
- A.5** Earnest Money Deposit (EMD) of unsuccessful bidders shall be returned back upon finalization of authorization. Earnest Money Deposit of successful bidders will be retained as Security Deposit.
- A.6** Validity of the offer should be at least up to **August 31, 2024**. Without this validity, the Offers shall be rejected.
- A.7** Before submission of the Offer, Manufacturers are required to make themselves fully conversant with the scope of the work, technical requirements and specifications, etc., so that no ambiguity arises on a later date in this respect. **Manufacturer in broader sense means a company established and registered under the Companies Act with the main objective to carry on the business of manufacturers, fabricators, assemblers, buyers, sellers, traders, dealers, distributors, brokers, marketing agents, exporters, importers, installers, designers, servicing, researchers and to otherwise deal in wholesale or in retail, all kinds of automobiles.**
- A.8** All information in the Offer shall be in English. Information in any other language should be accompanied by its translation in English. Failure to comply with this may disqualify the Manufacturer.
- A.9** The Offer must contain the name, address of residence and places of business of the person or persons submitting the Offers and should be signed with seal by the Manufacturer(s) with his/their usual signature(s).
- A.10** If the Manufacturer finds discrepancies in, or omissions from the specifications or other documents or if he is in doubt as to their meaning, he should at once intimate GEDA and obtain clarification in writing prior to submitting his Offer.

(Sign. & Stamp of the Manufacturer)

A.11 Any approach from the Manufacturer, his representative or his agent to influence the decision on the Offer, officially or otherwise, shall render the Offer liable to be summarily rejected.

A.12 Offer document should be downloaded from website www.geda.gujarat.gov.in & submitted as mentioned below :

To be filled up & submitted in Sealed envelope, offer document duly signed and sealed on every page, details of manufacturing & infrastructure facilities as per the document, Technical Specifications and Brochures on the models offered, Documents in support of Offer Evaluation Criteria, any other documents / papers in support of claims made by the party. It should be super scribed with as ***“EOI for Authorization of Manufacturers for Marketing & distribution of Battery Operated Two Wheelers (Low Speed) with Lithium ion battery in Gujarat State for the year 2023-24”***. Requisite Processing Fee & Earnest Money Deposit in the form of Demand Draft drawn on a Nationalized bank or any other banks as per **Annexure-V**, pledged in the name of “Gujarat Energy Development Agency”, payable at Gandhinagar should be attached with this offer.

A.13 The procedure of opening of the offers shall be as under :

Offers shall be opened on the date and time as mentioned in the EOI Notice at GEDA's office at Gandhinagar. In unforeseen circumstances, GEDA may at its discretion change the date and time of opening of the Offers. Manufacturers can attend the opening of the Offers, if they so desire.

Offer of only those Manufacturers shall be considered, whose offer consisting of Processing fee, Earnest Money Deposit, technical specifications & special features of the vehicle models offered, terms & conditions and other supporting information as mentioned in the Offer Evaluation Criteria are found acceptable and those who are found qualified as per the Offer Evaluation Criteria of this Offer document.

A.14 Erases and other changes shall be initialed by the person / persons signing the Offer.

A.15 Each page of the Offer document should be signed & stamped by the Manufacturer as a token of acceptance to terms and conditions mentioned herein.

A.16 Offers of only those Manufacturers having good reputation & who are either themselves technically capable and sound for providing such services and who give satisfactory evidence of such experience shall only be considered.

A.17 The general technical requirements mentioned are mainly for the guidance of the Manufacturer. These requirements are not intended to preclude ingenuity of designs or other improvements. If the Manufacturer proposes any deviation from these requirements those shall be considered provided they are necessary either to improve the utility, performance and efficiency or to secure overall economy. The Manufacturer shall give a separate list containing points of deviations in his offer from the specifications asked for.

- A.18** The Manufacturer shall declare the name of the employee of GEDA /its parent department and his relationship with him in case any employee of GEDA / its parent department in Govt..of Gujarat is a relative of the Manufacturer.
- A.19** In the event, the successful Manufacturer fails to accept the work within specified time or withdraws his offer within the validity period or fails to accept the work for any reason whatsoever, then the earnest money deposited by the Manufacturer shall be forfeited by GEDA.
- A.20** GEDA reserves the right to accept any offer based on its merits and GEDA is not bound to assign work to the party having submitted the lowest offer. Thus, party merely on the ground that their financial offer is lowest, does not necessarily qualify them for receiving the work.
- A.21** Only Notarized copies of documents will be submitted in support of claims made by the party.
- A.22** GEDA, at its discretion, may award the work to more than one party.

5.0 GENERAL CONDITIONS FOR THE AUTHORIZATION

B-1 In this deed of agreement / Offer, unless the context otherwise requires:-

GEDA shall mean the Director or his representative of Gujarat Energy Development Agency, with Head Office at 4th floor, Block No: 11-12, Sector -11, Udyog bhavan, Gandhinagar, and shall include his successors and assignees.

The Manufacturer shall mean the Manufacturer whose offer shall be accepted by GEDA and shall include such Manufacturers heirs, legal representatives, successors and assignees.

B-2 The Manufacturer shall be deemed to have carefully examined all the papers attached in the contract. If he has any doubt as to the meaning of any portion of any condition / specification, etc. he shall before signing the contract submit the particulars thereof to GEDA in order that such doubts are removed.

B-3 The work shall be completed within the completion period i.e. **31/8/2024**, and no work assigned to the manufacturer shall be carried forward to the next financial year. This excludes delay in the completion of the work due to unforeseen reasons beyond the control and without fault and negligence of the Manufacturer including (but not restricted to) act of God or public anomie action of Government in its sovereign capacity, floods, epidemics, strikes, lockouts, fires and accidents. In the event of any of the aforesaid contingencies, GEDA may be promptly kept informed by the Manufacturer by Fax/e-mail followed by confirmation in writing with documentary proof within fifteen days of commencement and cessation of Force Majeure circumstances. Under such circumstances reasonable extension of time shall be granted by GEDA. Application for such extension must be made before the due date of completion of work as per agreement. In the event of termination of the agreement, GEDA shall be at liberty to get the remaining part of the work done through any other agency/Manufacturer in the manner and on the terms it thinks proper. If the cost of executing the work as aforesaid shall exceed the balance due to the Manufacturer, and the Manufacturer fails to make good the deficiency, GEDA may recover it from the Manufacturer in any lawful manner.

B-4 The Manufacturer shall have to comply with all rules, regulations, laws and bylaws enforced by local and State Govt. and the organization in whose premises the work has to be done.

B-5 The Manufacturer shall not, without the consent in writing of GEDA, transfer, assign or sublet the work under this contract or any substantial part thereof to any other party.

B-6 If the Manufacturer neglects to execute the work with due diligence and expedition or refuses or neglect to comply with any reasonable orders within two days notice given in writing to the Manufacturer and if he fails to comply with the notice, then in such a case GEDA shall be at liberty to get the work or any part of it, executed through any other agency/Manufacturer in the manner and on the terms it thinks proper. If the cost of executing the work as aforesaid shall exceed the balance due to the Manufacturer, and the Manufacturer fails to make good the deficiency, GEDA may recover it from the Manufacturer in any lawful manner.

(Sign. & Stamp of the Manufacturer)

- B-7 GEDA shall have at all reasonable time access to the works being carried out by the Manufacturer under this contract. All the works shall be carried out by the Manufacturer to the satisfaction of GEDA.
- B-8 Any question, dispute or difference whatsoever arises between GEDA and Manufacturer, in connection with this agreement except as to matters, the decision for which has been specifically provided, either party may forthwith give to the other notice in writing of existence of such questions, dispute, difference and the same shall be referred to the sole arbitration of a person nominated by Director GEDA. This reference shall be governed by Indian Arbitration Act prevailing at the time of dispute and the rules made there under. The award in such arbitration shall be final and binding on all the parties. Work under the agreement shall continue during the arbitration proceedings unless the GEDA or the Arbitrator directs otherwise.
- B-9 GEDA may at any time by notice in writing to the Manufacturer either stop the work altogether or reduce or cut it down. If the work is stopped altogether, the Manufacturer shall only be paid for work done and expenses legitimately incurred by him as on preparation of the execution of the work up to the date on which such notice is received by him. Such expenses shall be assessed by GEDA whose decision shall be final and binding on the Manufacturer. If the work is cut down, the Manufacturer shall not be paid for the work as so cut down, but in neither case shall be paid any compensation what so ever for the loss or profit which he might have made if he had been allowed to complete all the work included in the contract.
- B-10 The manufacturer have to submit hard/soft copy of PDI sheet with complete details of dispatch of vehicles from their manufacturing plant to dealers. PDI sheet should be stamped & signed by the authorized person only.
- B-11 The Vehicles supplied should have comprehensive guarantee / warrantee from the manufacturer for a minimum period of three years including Lithium Ion battery in regards to quality of material, workmanship, performance, efficiency etc. Defects developed in the Vehicle or any major components i.e. Batteries, Motor, Controller, Charger etc., within guarantee/warranty period, shall be rectified by the Manufacturer at his own expense promptly. In case the defects are not rectified within 2 weeks of the receipt of the complaint by the Manufacturer, GEDA shall have full liberty to remove such defect or undertake such repairs as may be necessary to restore the vehicle in working condition. The expenditure so incurred by GEDA shall be deducted from Manufacturer's pending claims, security, etc. and if necessary may be recovered in other mode provided under the law. In the event of failure of the complete Vehicle, if necessary, the Manufacturer shall replace the Vehicle promptly.
- B-12 Notices, Statements and other communications sent by GEDA through registered post, Fax, or e-mail to the Manufacturer at his specified address shall be deemed to have been delivered to the Manufacturer.
- B-13 The work shall be carried out by the Manufacturer with prior approval of GEDA. Work carried out without GEDA's approval shall not be accepted and the GEDA shall have right to reject it and to recover the cost as so incurred, from the Manufacturer.

- B-14 All vehicles shall be suitably packed for transport/carriage at site and outdoor storage during transit. The Manufacturer shall be responsible for any damage to the vehicles during transit due to improper or inadequate packing. The cases containing easily damageable material shall be very carefully packed and marked with appropriate caution symbols i.e. 'FRAGILE, HANDLE WITH CARE' etc. The contents of each package shall bear marking that can be readily identified from the package list and packing shall provide complete protection from moisture, termites and mechanical shocks during shipment/transportation to site. Adequate protection must be provided for outdoor storage at site in tropical humid climate, wherever necessary proper arrangement for attaching signs for lifting shall be provided and all packages clearly marked with gross weight, signs showing 'UP' and 'DOWN' sides of boxes, contents of each package, order no. And date, name of the plant/equipment to which the material in the package forms the part of, and any handling and unpacking instructions considered necessary. The Manufacturer without any extra cost shall supply any material found short inside intact packing case. The Manufacturer shall ascertain prior to shipment, from concerned authorities, the transport limitations like weight and maximum allowable package size for transportation. All packing cases and packing material shall become the property of the purchaser.
- B-15 The Manufacturer shall provide one copy of the instruction manual and routine maintenance manual in English/Gujarati with each Vehicle supplied. This manual should contain all the relevant details and drawings required for proper maintenance of the Vehicles supplied.
- B-16 The Manufacturer shall not display the photograph of the work and shall not take advantage through publicity of the work without written permission of GEDA.
- B-17 It is Manufacturer's responsibility of completing the work confirming to the requirement of this contract.

6.0 Guidelines & Specific Terms and Conditions

1. Marketing of Battery Operated Two Wheelers (Low Speed) in the Gujarat State shall be done through Authorized dealers by the Manufacturers authorized by GEDA as per the Maximum Ex-Show room Price offered by manufacturer & accepted by GEDA during the year 2023-24 under GEDA Program.
2. The Battery Operated Two Wheelers are to be manufactured as per design & specifications of Type Approval Certificate issued by ARAI/ICAT/ Authorized institution under CMVR,1989 rule 126.The qualified models will be eligible for subsidy of **Rs.12,000 per vehicle**.
3. Offers received from the Manufacturers of BO2Ws having valid type approval issued by ARAI/ICAT/Authorized institution under CMVR, 1989 rule 126, Certification & whose offers are found to be meeting the Offer Evaluation Criteria (OEC) of this document may be authorized by GEDA for the year 2023-24.
4. Tentative target for marketing of Battery Operated Two Wheelers (Low Speed) in the Gujarat State as mentioned above up to **August 31, 2024** is **10000 nos. GEDA may at its discretion increase the target according to State Government directives. GEDA may allot targets for 2023-24 based on the targets achieved by the manufacturers during year 2022-23.**
5. The qualified Manufacturer will be authorized & the programme implementation guidelines of the GEDA, if any, for BO2W programme shall also be followed at all times. GEDA will provide SFA as per the terms and conditions of State Govt. administrative approval.
6. GEDA may issue advertisements in local newspapers with the details of approved models, Max. Ex-showroom Price & contact details of authorized manufacturers & invite applications from the students interested in buying BO2W with subsidy of State Govt. Over & above this, Authorized manufacturers may also issue advertisements in local newspapers/media in consultation with GEDA.
7. The broad specifications of major components of Battery Operated Two Wheelers (Low Speed) for which offers for authorization of manufacturers are invited are annexed. Specifications for similar components of low speed models are to be submitted as per **Annexure-A**
8. It is essential for the authorized manufacturer to ensure smooth distribution & aftersales services through their Dealers/Authorized service stations in all the areas of Gujarat State covered under the program. **The Authorized dealers must have 3S facility i.e. Sales, Services & Spares** in permanent establishment equipped with dedicated telephone facility and Display board. Manufacturer will have to submit the complete list of dealers, copy of Agreements signed with Dealers on **300 Rs.** Stamp paper along with offers to GEDA. Manufacturer will have to submit photographs of dealer's showrooms/outlets. BO2Ws may be distributed from the outlets or dealers places of the manufacturer as per intimation by GEDA.
9. Manufacturers will be responsible to provide adequate training on repair and maintenance of BO2Ws to their dealers for which authorization is granted by the GEDA.

10. Manufacturer will ensure that necessary spares are always available with their dealers to provide necessary after sales service to the customers during the guarantee period & even after that period.
11. Manufacturer will ensure that the BO2Ws marketed by them and their dealers as per the Maximum Ex-Show room Price fixed by GEDA. GEDA reserves the right to cancel the authorization of Manufacturers, if any dealer appointed by them is found to be marketing Vehicles at rates higher than Maximum Ex- Show room Price fixed by GEDA. In such event, the Security Deposit of the Manufacturer will be liable to be forfeited.
12. The BO2Ws shall be manufactured and marketed by the manufacturer and the prevailing **subsidy of Rs 12000/-** will be transferred directly to the beneficiaries (Student's bank account). The Maximum Ex-Show room Price of BO2Ws shall be fixed by GEDA.

For credit of the subsidy, list of beneficiaries/students in excel sheet and application in prescribed format must be submitted by the authorized Manufacturers along with the current residence proof (**Gujarat State only**) of the beneficiary in the form of copy of any one out of a) Aadhar Card b) Passport c) Electricity Bill g) Driving License h) House Tax bill. All individual Students of **9th to 12th Standard & Students of college** are eligible to get **only one** Low Speed BOV **studying in Gujarat State under this subsidy scheme. Original / Coloured scan copy of the bonafide certificate issued by the Principal / Competent Authority & RTGS/ NEFT details are mandatory for availing benefit of this scheme.** The copy of certificate issued by the competent authority to be submitted in case of SC, ST, SEBC, PH, Poor, and Very Poor students wherever required.

13. Authorized Manufacturers, to whom work is assigned for the year 2023-24, will be required to deposit security deposit of **Rs. 300000/500000/1000000 (Maximum) as per targets allotted.** The Security Deposit can also be submitted in the form of D.D. or Bank Guarantee issued by Nationalized banks & other banks as per **Annexure - V** as per GEDA's format with validity up to **August 31, 2027.** The Security Deposit shall be retained as performance guarantee after **31st August 2024,** till **August 31st, 2027** by GEDA. No interest will be paid on the Security Deposit. The Earnest Money Deposit of the other unsuccessful manufacturers will be returned back on completion of offer evaluation procedure.
14. It is mandatory for the Manufacturer to complete the work assigned to them in Gujarat State as per the eligibility criteria of this scheme & as per GR issued by Climate Change Dept., GoG.
15. It is very critical to supply and distribute BO2Ws as per the targets set by the agency before **August 31, 2024.** In the event of failure to supply and distribute numbers of BO2Ws as committed by the Manufacturer, may lead to forfeiter of the Security Deposit up to 100% and will lead to disqualification of the Manufacturer for transacting business with GEDA for at least two years or the time duration as may be decided by the Director, GEDA.
16. GEDA, at its discretion, may assign work to more than one Manufacturers. Decision of GEDA in this matter, will be binding to all the Manufacturers.

17. In case of any type of misappropriations, cheating or intention of cheating, frauds, irregularities, malpractice, etc. the Director GEDA reserves the right to cancel the authorization without giving reasons thereof and forfeit the security deposit.
18. Maximum Ex- Show room Price offered by the Manufacturer shall be inclusive of taxes, levies, duties, packing, forwarding, freight, insurance, loading unloading, and any/ all charges for successful supply of BO2Ws at manufacturer / dealer outlets in Gujarat State and all expenses of marketing, commissions etc.
19. The Maximum Ex- Show room Price offered by the Manufacturer will be inclusive of Goods & Service Tax or any other taxes applicable for such work. Any escalation in such taxes/ levies during the tenure of the contract/ authorization will not be permitted by GEDA and manufacturers are advised to take in to consideration any such escalations in the prevailing taxes/levies/duties.
20. No exemption certificates shall be issued by GEDA to the Manufacturer.
21. As per the information submitted by the manufacturer along with documents, the BO2Ws shall be inspected / verified at field level post distribution by GEDA representative / authorized agency. During field level inspection by GEDA representative/ authorized agency, if the BO2Ws are found not supplied and false report of supply is submitted to GEDA for claiming subsidy payment, Director, GEDA is empowered to forfeit Security Deposit up to 100%.
22. The BO2Ws sold under the scheme shall be covered under,
 - A. The Comprehensive warranty, against any manufacturing defect, for a **minimum period of three years including for Lithium Ion battery** from the date of sale of the .

The manufacturer shall undertake or shall arrange for repairs/ replacement free of cost during the warranty period.

7.0 OFFER EVALUATION CRITERIA

Offers are invited from Manufacturers having adequate infrastructure facilities for manufacturing, marketing and to provide prompt & reliable after sales service and satisfying criterion as per the following Offer Evaluation Criteria (OEC). Offers of only those parties who are found to be qualifying based on the following Offer Evaluation Criteria will be taken in to further consideration and prices of only those parties qualifying based of these criterions will be considered.

COMMERCIAL

- 1) Processing Fee & Earnest Money Deposit in the prescribed form should have been submitted along with the offer

2) TECHNICAL

- A. Offers received from only those parties having adequate infrastructure to manufacture BO2Ws, having dealers, service station as per clause 6.8 or ready to provide after sales services in the Gujarat State will be taken in to consideration and offers received from others will be summarily rejected. Documentary evidences in support of the same should be enclosed with the offer. GEDA may visit manufacturing and marketing facilities to ascertain the claims made by the Manufacturer.
- B. The party should be a Manufacturer and should have its own manufacturing facilities to Manufacturer and supply required quantity of BO2Ws with sound financial background.
- C. The Manufacturers should have a valid type approval certificate of ARAI/ICAT/ ANY OTHER INSTITUTION AUTHORIZED under CMVR 1989 rule 126 for low speed. A Original / Notarized copy of the same should be attached with the offer. **Undertaking as per Annexure – VI is mandatory.**
- D. The party should have good reputation in the market & should be manufacturing Bo2Ws since at least **last three years i.e. 2020-2021, 2021-22 and 2022-23**. For new registered / recognized startup companies relaxation may be granted.
- E. Details of similar work done in last three years along with copies of the orders and certificates from the user agencies (if any) should be submitted along with the Offer as per Annexure – I of the Offer Document.
- F. The party should have sufficient technically qualified and well-experienced manpower for Manufacturing, Marketing and after sales services of .BO2W Manufacturers ready to provide after sales services with Dealership network shall be preferred. Brief bio-data of the key personnel to be enclosed with the offers as per Annexure-II of the Document.
- G. The manufacturer should preferably have at least one authorized dealer with 3S facilities in each district of the Gujarat State

GENERAL

- 1) The party should declare if relatives working with GEDA or its Parent Department in annexure-III
- 2) As an acceptance of terms and conditions, the document duly signed and sealed on every page should be returned along with the offer.

Offers not satisfying any of the above mentioned criteria will be liable for rejection.

(Sign. & Stamp of the Manufacturer)

8. Inviting applications, approval & Subsidy Payment procedure

A. Inviting applications

1. GEDA may publish advertisement in newspapers & invite online/offline applications from the interested students of 9th standard & above studying in schools & colleges of Gujarat state only as per eligibility criteria of subsidy scheme.
2. Online/offline applications will be scrutinized & approved by GEDA.

B. VERIFICATION / INSPECTION OF BATTERY OPERATED THREE WHEELERS

1. The Manufacturer will provide and fix nameplates. The nameplates will be as per the format and specifications of GEDA. The Vehicle Identification Number of the vehicle shall be embossed / engraved / printed on the chassis and on the nameplates.
2. The Manufacturer shall have to ensure authorization of GEDA prior to delivery / distribution of vehicles.
3. GEDA/TPIA may carryout random field verification of Battery Operated Two Wheelers sold by the Manufacturer under the Subsidy Scheme as per norms of GEDA. The beneficiaries should be informed and asked to co-operate with field inspectors/TPIA appointed by GEDA for disbursement of subsidy amount.

C. Credit of Subsidy by DBT

1. Subsidy amount shall be transferred directly to student beneficiaries' bank accounts as explained below :
 - a) The subsidy amount for Battery Operated Two Wheelers shall be **Rs. 12,000/- (for the approved models with lithium ion batteries)** on the Maximum Ex-Showroom Price fixed by GEDA. The subsidy amount is payable to the student beneficiary.

100% of the admissible subsidy amount is payable as per the following:

Submission of the following necessary documents to GEDA & after field verification / inspection by GEDA and/or its TPIA as per norms of GEDA of the Battery Operated Two Wheelers for which the subsidy documents are submitted by the Company: Submission of colored photograph of the beneficiary & Inspector from GEDA/TPIA with purchased Battery operated three wheeler is compulsory.

- Forwarding Letter with a request to transfer subsidy amount to beneficiary's bank account as per details provided in prescribed format of excel sheet in Duplicate
- Bill/Invoices with GST number duly signed and stamped by the authorized dealer for each of Battery Operated Two Wheeler sold

(Sign. & Stamp of the Manufacturer)

- Along with details of students beneficiary complete with postal address - name of person, place, Mobile/Landline no. and Vehicle Identification Number (VIN), date of sale, invoice no., Category (i.e. SC, ST, SEBC, PH, Poor, Very Poor, Bank A/C. details, photograph of beneficiaries etc. along with soft copy prepared in prescribed MS Excel sheet & hard copy in Duplicate duly signed & stamped by the Authorized signatory of concern Manufacturer.
- Duly filled and signed application in prescribed format & undertaking with original /colored scan copy of bonafied certificate , self-certified copy of Aadhar card.
- Feedback form and Colored photograph of beneficiary with newly purchased Battery Operated Two Wheeler with GEDA/TPIA representative.
- Security Deposit shall be released after completion of warranty period

Any dispute arising between the Manufacturer and GEDA regarding Marketing & Distribution of Battery Operated Two Wheelers shall be settled through negotiations and arbitration under the Arbitration Act prevailing at the time of the dispute failing which it will be settled in the Court of Law for which the jurisdiction will be Gandhinagar.

GEDA is in process of implementing portal for availing subsidy. If implemented full-fledged, all the authorized manufacturers have to upload data of beneficiaries on portal also.

9.0 TECHNICAL SPECIFICATIONS

Battery Operated Two Wheelers (Low Speed)

Sr No.	Item	Specifications	Warranty
1	Batteries	48V/60V, 24 Ah & above Lithium Ion Battery	3 years
2	Motor Power	250W (Low Speed)	3 years
3	Motor Type	Brushless DC motor	----
4	Charging Time	4 - 5 hrs.	----
5	Charger	48V/60V, 6A	3 years

All other specifications will be according to Type Approval Certificate of ICAT/ARAI
OR ANY OTHER AUTHORIZED GOVT.OF INDIA INSTITUTION.

Name/Number Plate as per following details may be fixed on each Vehicle

Sample of BO2W Name/Number Plate

Battery Operated Two Wheeler Manufactured by :	
<div></div>	
VI NO. :	<div></div>
<div>GEDA logo</div>	Subsidized by : GUJARAT ENERGY DEV. AGENCY GANDHINAGAR



(Sign. & Stamp of the Manufacturer)

Annexure - A

**10.0 MANUFACTURING CAPACITY & SPECIFICATIONS OF THE LOW SPEED BO2W
MODELS (with Lithium Ion battery) OFFERED**

Name & Address of the Manufacturer	BO2Ws manufacturing capacity per month	No of BO2Ws (Low Speed) with Lithium Ion battery committed to supply for the Scheme up to March, 2024	No of BO2Ws (Low Speed) with Lithium Ion battery committed to supply for the Scheme from April to August,2024

Model (Low speed only)	Battery Specifications & Warrantee	Motor Specifications & Warrantee	Controller Specifications & Warrantee	Specifications of Charger & Warrantee	KMS per charge	Max. Speed KM/Hr

Name of the Authorized Signatory:

Signature of the Authorized Signatory:

Seal of the Company :

(Sign. & Stamp of the Manufacturer)

Annexure – I

11.0 Details of similar work experience in last three years

(Information to be attached with the Offer)

Sr. No.	Name of the Company with full address, phone, fax and name of contact person	Work Description	Ref. & date of the order	Work Order Value	Details of order & its configuration

- Copies of Work orders along with Work completion certificates should be attached with this information.
If necessary, separate sheet may be used to submit the information.

(Sign. & Stamp of the Manufacturer)

Annexure – II

Details of Technical & Marketing staff available with the company for execution of work

Sr. No.	Name	Qualification	Additional Certification, if any	Total Experience, no. of years	Remarks	

- If necessary, separate sheet may be used to submit the information.

(Sign. & Stamp of the Manufacturer)

ANNEXURE – III

DECLARATION

(Strike off whichever is not applicable)

This is to declare that Mr./ Ms. _____, employee of GEDA / its Parent dept. in Govt. of Gujarat at _____ (place), is related to our _____ (designation & name).

OR

This is to declare that none of the Proprietors / Partners / Directors are having any relatives employed or working with Gujarat Energy Development Agency at any of its offices or its parent Department in, Govt. of Gujarat.

Date:

Sign. & Stamp of the Manufacturer

(Sign. & Stamp of the Manufacturer)

Annexure - IV

DEVIATION SHEET

Any deviations offered from the terms and conditions of the Offer should be clearly specified below in this sheet. If there are no deviations offered, it should be clearly mentioned on this page.

Deviation offered to Chapter No, Clause No. of the Offer document	Deviation offered

(Sign. & Stamp of the Manufacturer)

Annexure V

Finance Department, GR. No.: FDIMSM/e-file/4/2023/0057/D.M.O

Date: 21/04/2023

(A) Guarantees issued by the following banks will be accepted as SD/EMD on permanent basis:

❖ All Nationalized Banks

(B) Guarantees issued by the following Banks will be accepted as SD/EMD for the period up to March 31, 2024. The validity cut-off date in the GR is with respect to the date of issue of Bank Guarantee irrespective of the date of termination of Bank Guarantee.

1	AXIS Bank	17	Kotak Mahindra Bank
2	AU Small Finance Bank	18	South Indian Bank
3	Bandhan Bank	19	Standard Chartered Bank
4	BNP Paribas	20	Tamilnadu Mercantile Bank
5	City Union Bank	21	Utkarsh Small Finance Bank
6	CSB Bank	22	The Kalapur Commercial Co-op. Bank
7	DBS Bank India Limited	23	Ahmedabad Mercantile Co-op. Bank
8	DCB Bank	24	Nutan Nagarik Sahakari Bank Ltd
9	Equitas Small Finance Bank	25	Rajkot Nagarik Sahkari Bank Ltd.
10	FEDERAL Bank	26	Saraswat Co-Operative Bank Ltd
11	HDFC Bank	27	SVC Co-Operative Bank LTD.
12	HSBC Bank	28	The Gujarat State Co-operative Bank
13	ICICI Bank	29	The Mehsana Urban Co-Op. Bank Ltd
14	IndusInd Bank	30	The Surat District Co-Operative Bank Ltd
15	Karnataka Bank	31	The Surat People's Co-Op. Bank Ltd
16	Karur Vysya Bank	32	Saurashtra Gramin Bank

(Sign. & Stamp of the Manufacturer)

Undertaking (on Rs.300 stamp paper duly notarized)

To,

Director

Gujarat Energy Development Agency,

Gandhinagar

We M/S.----- having a manufacturing unit at----- submitted our Expression of Interest for Battery Operated Two Wheeler Scheme 2023-24 to GEDA. We are aware & hereby acknowledge that Test Agency ICAT/other has tested & issued Type Approval Certificate (TAC) for our low speed two wheeler (Speed not more than 25 Km/hr) models -----with power supply used is ICAT test equipment as per their Type Approval Certificates dated ----- .

We certify that Battery Operated Low speed Two Wheeler models as above manufactured by us are having speed as per Type Approval Certificate (less than 25 Kms/Hr.) & as per CMVR 1989 rule 2(u).

We also confirm that we will sell the two wheelers as per Type Approval Certificate & undertake sole responsibility for following CMVR 1989 rule 2(u). For any speed related issues & violation/misuse of CMVR 1989 rule 2(u)/other issues (i.e. penalties/legal actions by State Transport Department/Transport Commissioner/RTO/GEDA) , if arise in future for the Battery Operated low speed two wheeler models sold by us/our authorized Dealers to the student beneficiaries under GEDA subsidy Scheme 2023-24 & 2024-25, we absolve GEDA from all responsibilities. Our Vehicle models will not be eligible for subsidy of Rs.12000, if we fail to comply the undertaking & our company will not claim the subsidy for our customers eligible for subsidy from GEDA & the company will credit subsidy amount to them.

Date :

Name of Owner/Partner / Manufacturing plant head:

Stamp of company & signature of the Owner/Partner/Manufacturing plant head:

(Sign. & Stamp of the Manufacturer)

FINANCIAL OFFER

- Rates (Maximum Ex- Show room Price) quoted by Manufacturer will be inclusive of all applicable taxes, levies, duties, packing, forwarding, freight, insurance, loading unloading, supply, and any/ all charges for successful Supply of at manufacturers/dealers outlet in **Gujarat State** and all expenses of marketing, commissions etc. & **without accessories**.
- The rates (Maximum Ex- Show room Price) quoted by the Manufacturer will be inclusive of Goods & Service Tax or any other taxes applicable to such work. Any escalation in such taxes/levies during the tenure of the offer will not be permitted by GEDA and Manufacturers are advised to take in to consideration any such escalations in the prevailing taxes/levies/duties.
- The rates (Maximum Ex-Show room Price) quoted by the manufacturer should be **exclusive** of any financial assistance (Subsidy) other than State / GEDA Subsidy If any.
- Validity of Quoted Rates (Maximum Ex- Show room Price) shall be up to **31st August, 2024**.
- In no circumstances, escalation in the prices (Maximum Ex- Show room Price) will be entertained.
- Your rates (Maximum Ex- Show room Price) should be submitted as per the enclosed proforma of schedule of rates.
- No exemption certificates shall be given by GEDA to the Manufacturer.

(Sign. & Stamp of the Manufacturer)

SCHEDULE OF RATES FOR BO2Ws (Low Speed) WITH LITHIUM ION BATTERY

Name and address of Manufacturer	
---	--

SR. No.	Model	Type (Low speed)	Ex-Works Unit Rate Rs. Without accessories	Maximum Ex-Show room Price in Gujarat State in Rs. without accessories Valid up to 31 August, 2024	Maximum EX- Show Room Price in Gujarat State with necessary extra attachment/modifications for PH students Valid up to 31 August, 2024
1					
2					
3					
4					
5					

Name & Signature of the Authorized Signatory :

Seal of the Company:

(Sign. & Stamp of the Manufacturer)